Meercat® Software Suite

INTRODUCTION &
FUNCTIONAL OVERVIEW

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meercat® platform

We bring together **supply chain stakeholders**, help them **communicate** to decrease **risk and costs**.

SUPPLIERS
COMPLETE SUPPLY CHAIN

INTERNAL DEPARTMENTS
PROCUREMEMENT – QUALITY – ENGINEERING
HSE – HR – COMPLIANCE - RISK

CUSTOMERS

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procurence meercat® is an award-winning, innovative software platform recognized by procurement professionals across the globe

50 TO WATCH 2021 — Spend Matters ALMANAC
50 TO WATCH 2020 — Spend Matters ALMANAC

Recognized as one of the rising stars of procurement software by top US procurement portal for two years in a row.

Procurence Meercat
BME net BMEnet GmbH
BMEnet Seal of Approval Supplier Management
Valid 05.07.2021 - 05.07.2023
Evaluated by Buyers' Association

Audited by the BME, Germany's largest and most renowned association for procurement professionals. Total score: 97,5%

LIDER ZAKUPÓW PROCUREMENT LEADER 2021
PSML Polish Supply Management Leaders

Maciej Zaleski-Ejgierd, CEO of Procurence was named Procurement Leader 2021 for a project on Supplier Innovation Management
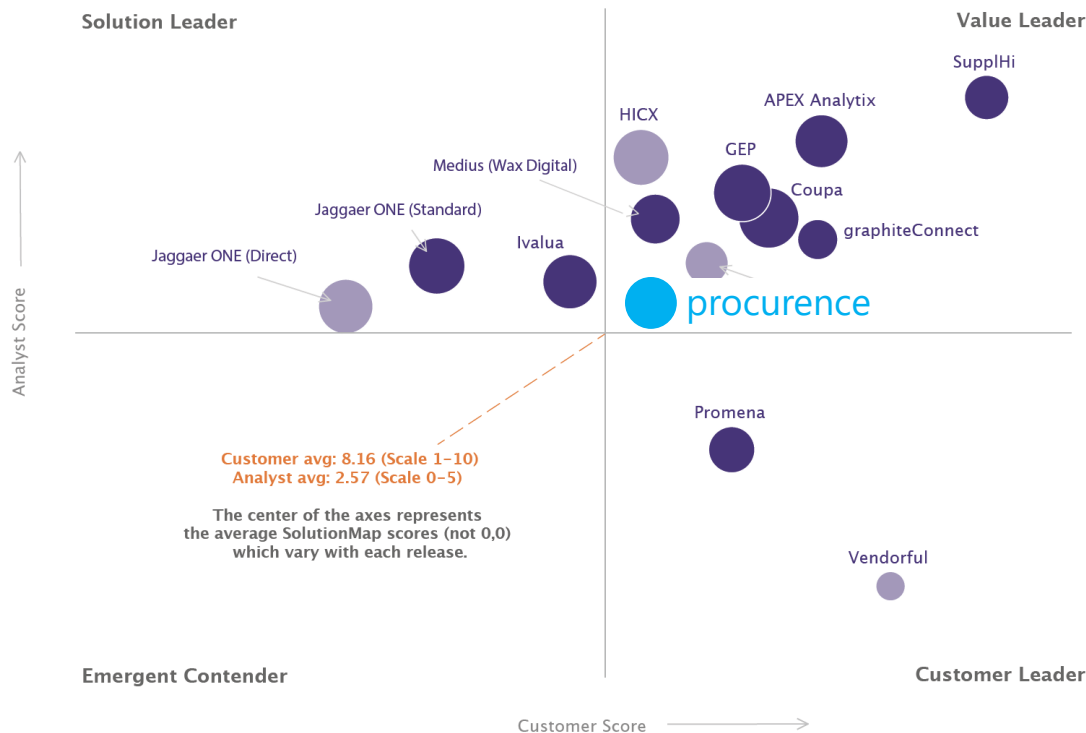
trusted by global companies

DB

AGCO Your Agriculture Company

Vestas®

SULZER

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Spend Matters® | Solution Map

Supplier Relationship Management and Risk (SRM)

Solution Leader | Value Leader

SupplHi

APEX Analytix

HICX

GEP

Medius (Wax Digital)

Coupa

Jaggaer ONE (Standard)

Ivalua

graphiteConnect

Jaggaer ONE (Direct)

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Analyst Score

Promena

Customer avg: 8.16 (Scale 1–10)
Analyst avg: 2.57 (Scale 0–5)

The center of the axes represents
the average SolutionMap scores (not 0,0)
which vary with each release.

Vendorful

Emergent Contender | Customer Leader

Customer Score

"

Procurence offers a suitable best-of-breed application for many mid-market to large companies that need a cost-effective and nimble solution, **easily on par with many other best-of-breed providers.**

The solution has a modern and easy-to-use UI. It scores highest in core data management, project management, and personalization, allowing it to **adapt to both organizational and user needs**.

It offers **robust capabilities for direct spend** that include SQM (APQP/PPAP, NCR, 8D,...) and Product/BoM/Materials, **making it particularly suited for organizations that are looking for innovation management capabilities and an ability to manage NPD/NPI through the supplier management platform.**

Bertrand Maltaverne | Sr. Analyst
Spend Matters

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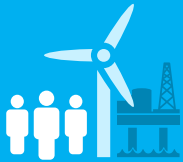## Key differentiators of Procurence vs Competitors

Communication Platform
Special licensing: No limits on users and suppliers

Extremely Strong in
NPI / Target Costing / PPAP / APQP / Claim Mgt.
R&D – Procurement – Quality Management –
Supplier integration on a global level

Extremely Strong in
Project Resource Management
Resource Profiles – Compliance/HSE - Staffing

Procurement & Quality Know-how
We program for future customer needs, NOT just current
requirements – We have our own opinion

Flexibility
Designed with flexibility in mind – Fast turnaround times

Meercat® Platform

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Meercat® is an integrated suite of tactical and strategic tools that support the communication between procurement, quality and supply chain stakeholders.

SUPPLIER MGT. & RISK

- On-boarding
- Pre-approval
- Master Data Mgt.
- Document Mgt.
- Dashboards & KPIs

- Audits & Supplier Development
- Risk Management
- German Supply Chain Law (LkSG) Compliance `NEW`

STRATEGIC PROCUREMENT

- Contract Mgt
- Commodity Mgt.
- Savings Mgt.
- Supplier Innovation Management `NEW`
- Library / CMS

SOURCING

- RfX / Tenders `NEW`
- PO approval & ASN `NEW`
- Workflows

PRODUCT DEV'T & QUALITY AUDITS

- New Product Development
- Material Profiles + BOM
- PPAP / APQP

- Non-Compliance Reports (NCR/8D)
- Compensation Claims
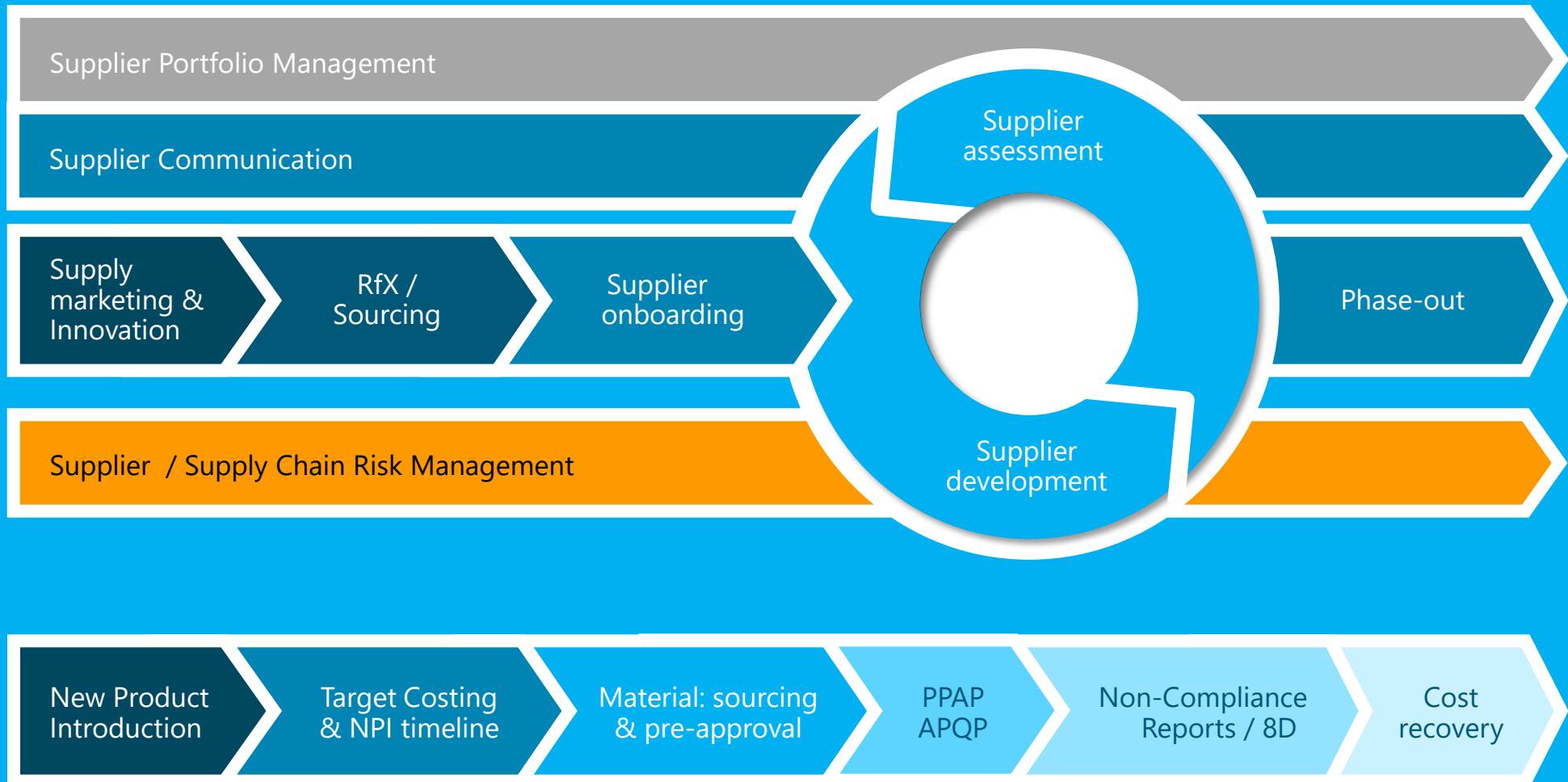
- PPM Targets & Scoring
- Tool inventory

PROJECT & RESOURCE MGT.

- Project Mgt. For Supply Chain
- Resource Profiles
- Staffing / Timesheets
- HSE Compliance
- Incidents / Warnings

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Quick Overview of
Procurement Modules

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Meercat supports all key Supplier & Material Lifecycle Management processes and integrates them seamlessly with Risk and Quality Management processes.

Supplier Portfolio Management

Supplier Communication

Supply marketing & Innovation → RfX / Sourcing → Supplier onboarding

Supplier assessment

Supplier development

Phase-out

Supplier / Supply Chain Risk Management

New Product Introduction → Target Costing & NPI timeline → Material: sourcing & pre-approval → PPAP APQP → Non-Compliance Reports / 8D → Cost recovery

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Meercat ® Supplier Profiles & Master Data

Extended supplier profiles gather all the supplier-related information into comprehensive, user-friendly dossiers.

Full supply chain coverage, incl. distributors and 2nd+ tier suppliers

Flexible supplier self-registration, on-boarding and master data management

Supplier classification, tagging, grouping

Extended supplier profiles, incl. master data approval process

Certificate and contract database, incl. reminders

Supplier development tasks

Overview of supplier financial info

Direct web-based access for suppliers

ERP — Integration with SAP and other ERP systems

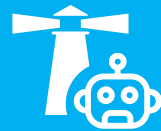Normalisation: Connect IDs from multiple ERPs

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Meercat ® Compliance & Risk Management

Meercat gathers risk information from internal and external sources and facilitates fast risk response

Risk Response Module

Live tracking of risk events and their impact on suppliers, documentation of mitigation actions.

Automatic classification, prioritisation and escalation

Integration with riskmethods, Ecovadis, Dun & Bradstreet

Direct risk feedback from employees and **whistleblowers**

Mass-mailing function with read receipts

Audit-based risk assessment

RSS feed reader: e.g. Google Alerts, LexisNexis

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We have direct connectors to risk information providers – that data is
automatically enriched and communicated to relevant people

riskmethods   **ecovadis**   **Google**

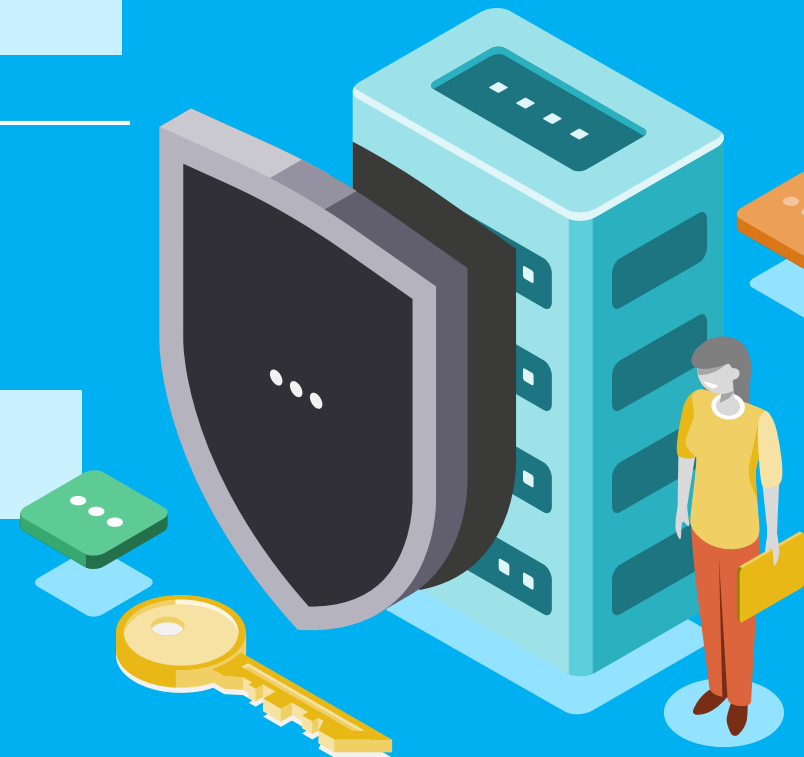| Risk scores	➕	Risk events

Meercat® Risk Response Module

Live tracking of risk events and their impact on suppliers,
documentation of mitigation actions

Classification & Prioritisation	Follow-up and auto-responses

Communication & escalation

Meercat® Platform

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Meercat® Performance Monitoring

Extremely flexible audit and dashboard module allows you to evaluate suppliers, resources, projects, partners, etc. at all stages of the co-operation lifecycle.

On-site audits, self-assessments and external polls

Flexible self-configured dashboards

Assessment process management

Map-based and choropleth reports

PPM Score calculator, KPI data enrichment

Source KPIs from external ERP and other systems

Quality audits

Risk assessment

Sustainability & environment

MMOG/LE™ logistics audits

Supplier award schemes

Conflict minerals (Frank-Dodd Act)

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Meercat® Supplier Innovation Management

NEW

Imagine a world where your suppliers suggest innovations for your main challenges and you can share them across your organisation.

Open to registered & potential suppliers

Mobile-friendly design

Clearly communicate your innovation needs and the evaluation process

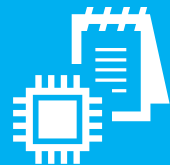Idea submission Wizard guides users to enter data in a structured way.

Flexible approval workflow to include engineering

Auto-plan expert audits and wider Votes / Reviews

UPDATE

Integrates with Parts module to estimate savings per part

Auto-escalation to top management based on value thresholds

Notifications to all involved

Integration with Savings Module

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Meercat ®
Savings
Management

100

The Savings module supports professional managing and reporting of savings initiatives – can be used both for <u>internal</u> and <u>external</u> savings.

Flexible confidence levels, contexts and cost types

Flexible savings levers and lever-specific calculation methods
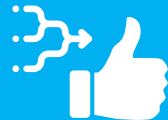
Spreadsheet-style interface

Dedicated savings reports incl. annual/fiscal

Supports projects & complex org structures
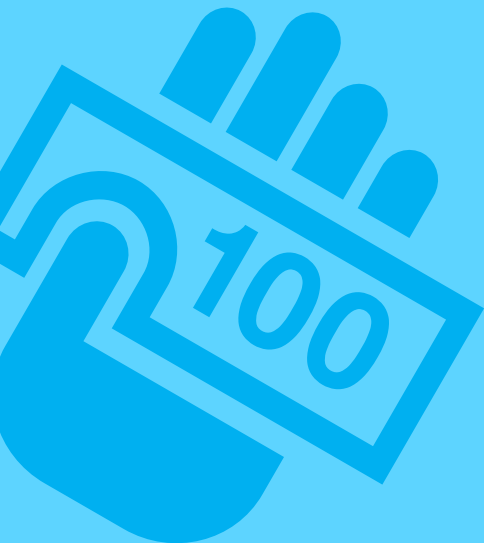
Multi-currency support

Approval workflows

Manual & automatic team assignments

Tasks and monitoring

Attachments, comments, emails

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Meercat® Contract Management

Manage all your global contracts in one place to increase compliance in your organisation. Can be used for procurement, quality, sales, employment and other contracts

Flexible contract types determine visibility and required fields

Flexible annexes with independent scope and duration

Automatically calculates possible termination dates

Reminders about upcoming expiry and termination possibilities

On-line authoring based on templates

Easily import past contracts via Excel and mass-upload attachments

Flexible access rights model, incl. top secret contracts

Contracts visible on supplier profile

Planned: Support for external electronic signatures

Planned: Collaborative authoring function

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Meercat ® RfX Module

NEW

The RfX module is tightly integrated with supplier, risk and savings management modules, allowing you to make decisions based on TCO and not just on unit price.

Tight integration with supplier & project database: supplier classifications, risk profiles, audits and performance dashboards

Directly integrated with Part Profiles (Drawings/Specs)
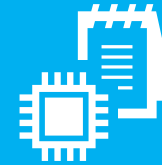
Supports part-related and free-text tenders

Overview of planned and past tenders

Supports Pre-Qualification requirements

Comments & discussions

Tracking of assigned tasks

Notifications to all involved

Future: Integration with Savings Module

Meercat® Platform

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Meercat® Purchase Order Confirmations & ASN

NEW

Send Purchase Orders to suppliers, let them correct and approve Delivery Schedules and send you Advance Shipping Notices

ERP
Allows tight integration with <u>multiple</u> ERP systems at the same time. You can modify POs both in ERP and Meercat: delivery schedule, status and ASNs sync'd back to ERP.

Allows partial approval to speed up processing of large Purchase Orders

Directly integrated with Part Profiles (Drawings/Specs)

Modify statistical delivery date to calculate correct OTD

Create and approve Advance Shipping Notices

Separate delivery address and incoterms per line

Flexible, multi-language legal notices, adjusted per BU and country

Notifications to all involved

Comments & discussions

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Quick Overview of New Product Introduction & Quality Modules

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Extremely powerful, integrated New Product Development process, tightly integrating R&D, Procurement, Quality Engineers and Suppliers

Development Planning	Technical Drawings	Development Timeline	Target Costing	BOM Sync Project Approach	
Supplier Selection	Pre-Approval	Classification & Quality Feedback	Part Awarding	Tenders / RfX	
Part Release	Technical Reviews	PPAP / APQP	Prototype POs	Tooling Management	Performance / RFT Score
Supplier Monitoring	NCR Non-Compliance Reports	PPM Target Score	Total Quality Score	Quality Audits	Employee Feedback
Damage Recovery	Compensation Claims				

Meercat® Platform

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Meercat®
PPAP / APQP
Module

A flexible Production Part Approval Process (PPAP / APQP) module that can be used for controlled roll-out control of any process thousands of times. Indispensable for companies with complex product line-up.

Define multiple processes with flexible steps

Select depth level based on category and part criticality

Store terabytes of data – locally or on Amazon cloud

Suppliers have direct access to speed up communication

Data templates, documents, comments, tasks for each PPAP step

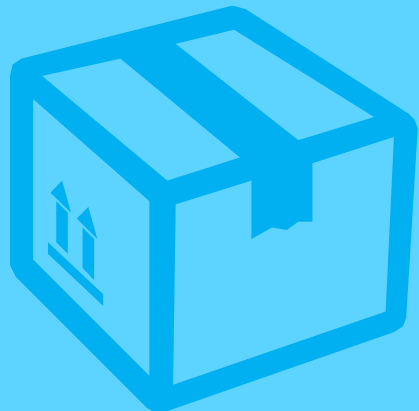Detailed reports and email notifications help facilitate the process

NEW!
Upload complete Bills of Materials (BOMs) from engineerig systems (e.g. Windchill) and track PPAP status per Project.

Calculate part criticality for incoming goods inspection.

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Meercat® NCR: Non-Compliance Reports

The NCR module allows comprehensive tracking of non-compliances across the production sites.

Flexible templates, separate for quality and logistics

Synchronisation with ERP systems, including attachments

Auto-assignment of internal & external users

Intelligent help – typical problems, targeted guidelines for SQEs

Comments & discussions

Out-of-the-box status reports (incl. flows and retention)

Links to other NCRs / warranty claims and damage claims

Notifications to all involved and weekly management summary

Automatically trigger extra workflows

Assign internal and supplier tasks, full tracking
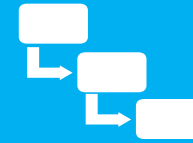
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Meercat® Compensation Claims

NEW

The **Compensation Claims** module allows you to easily document and recover costs related to supplier underperformance.

Compensation claims from NCRs and warranty claims

Flexible review and approval workflow

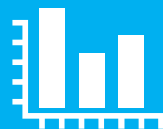Separate team for Cost Analysis and finance approval

Factor in scrap, rework, transport, delays and other costs.

Automatic creation of a debit note PDF incl. flex legal notes

Supplier auto-approval based on Quality Agreement and value

Tracking of value changes and recovery %

Notifications to all involved

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Meercat ®
Tool
Database

The Tool Management module allows to keep track of all production tools and equipment: their location, state, maintenance, certification and wear.

Detailed and flexible tool profiles, including photos

Assignment to technicians, projects, suppliers, parts

Overview of planned and past maintenance

Connected with Part Profile, PPAP, Purchase Orders

Comments & discussions

Notifications to all involved

Tools can be added by suppliers or internally, in bulk

Export API to external systems

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Meercat ® Data Requests

The Data Request module allows you to prepare freely definable on-line spreadsheets, control the data gathering process and automate reports.

Ever had to send Excels to 100s of people and then bring the data together in to report? This is it! Same flexibility, on-line, and with full progress monitoring!

Flexibility of a spreadsheet incl. functions

Detailed access control (edit/view)
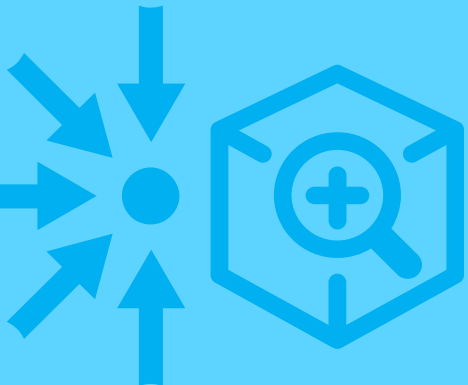
Progress monitoring and approval process

Pre-fill based on existing KPIs, save to KPIs

Comments & discussions

Flexible dashboards

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Quick Overview of Project & Resource Management Modules

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Extremely powerful, integrated Resource Management process across the supply chain to meet the highest requirements of Wind/Oil/Gas industry.

Hiring	Detailed CVs	Job Profile-based Reqs.	Resources have access to profile		
Compliance	Certification Requirements	Can't staff inappropriate users	Staffing bans	Expiry Warnings	Cost of Training
Resouce Planning	Advanced Search	Limits / Rotation / Travel	Placeholder planning	Timesheets	Resource Utilisation
Quality Monitoring	Project Audits	Personal Assessments	Incidents / Warnings	Employee Feedback	Employee Feedback
Reporting	Projects	Customers	Resources		

Meercat® Platform

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Meercat® PRM Project & Resource Management

The PRM module eases cross-organisational project staffing and compliance – it can be used both for <u>internal</u> and <u>external</u> resources.

- Advanced technician search
- Certificate management & budgeting
- Project Profiles
- Work time reports
- ERP — Integration with SAP and other ERP systems
- Resource Profiles incl. CV-Creator
- Resource evaluation
- Project staffing
- Waiting time reports
- Flexible job profiles & settings

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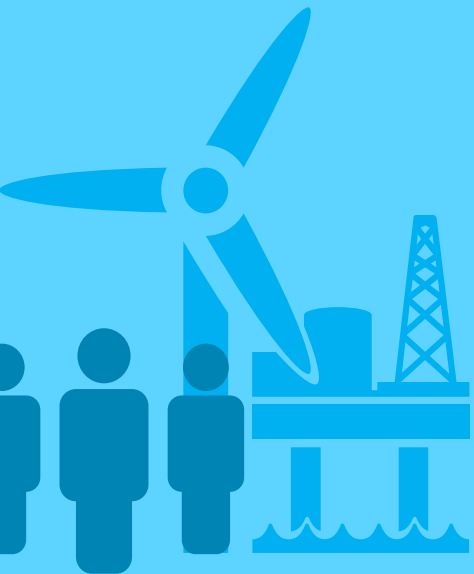
Meercat® Incidents and Warnings

Incidents and Warnings module allows you to easily track the safety records of projects, suppliers and individual employees.

 Project incident repository

 Personal warnings with history

 Flexible classification dictionaries

 Email notifications to all involved persons

 Add comments to follow-up

 Add attachments with additional evidence

 Suppliers have access (optional)

procurence. supplier-centric software solutions.

If you have any questions,
do not hesitate to contact me.

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